



Julian Eugene Hill

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📍 Sesto San Giovanni (MI), Italy

OBJECTIVES

I'm looking for a challenging role where I can constantly push myself to the limit.

Daily challenges excite me as I enjoy looking for solutions to issues, finding solutions is extremely satisfying.

Working in a team I believe helps me and the team to grow professionally and is both challenging and exciting.

To work for an international company that offers me the possibility of growth.

SKILLS

- **Communication:** Cultivated working relationships through recreational meetings.
- **Team player:** Monthly cross GEO meetings to verify issues and address them before quarter closure.
- **Analytical mind:** Shared with team dashboard tool to enhance accountability.
- **Approachable:** Friendly approach with the team which helps create a dialog and complete analysis of the issues.
- **Excel:** Excellent knowledge of tool and formulas.
- **SAP:** Good working knowledge of the tool.

WORK EXPERIENCE

Finance Analyst – Autodesk

2013 - Present

- My primary objective is to ensure that my team achieves a delta of 0.75% on their respective budgets. I achieve this through regular calls and personalized training to aid help in becoming independent with this task.
- I liaise with all finance business units to ensure correct accountability of facilities spend.
- Preparation of monthly forecasts and yearly budget with the global management team,
- I prepare and manage dashboards aligning various sites to assist in a 3-year study of spend.

Operations Manager – Hotel le Moran

2011 – 2012

- I was employed to increase revenue and reduce cost for the future sale after 6 consecutive years of loss.
- My first objective was to increase visibility across all major internet sites, at the same time addressing the costs of personnel and reducing council and utilities costs.
- I further reduced cost by shifting employed employees to an outsourcing company.

Operations Manager – Holiday Inn Milano Nord

2010 – 2011

- My first task was to collaborate with the local authorities regarding the documentation for classification, and documentation with the brand for this new 4-star hotel.
- I employed all team members and ensured the correct training for both standard and knowledge of the brand.
- Weekly meetings with management team and daily auditing of quality.
- Preparation of budget and monthly targets for management team.

Operations Manager – Holiday Inn Lorenteggio

2006 – 2009

- Weekly meetings with management team and daily auditing of quality.
- Preparation of budget with area management and presentation of budget to CEO in Germany.
- Weekly overview and revisions of P&L with finance and German VP Finance.
- Monthly revenue meetings with Italian hotels in group to verify Italian GOP.
- It was my responsibility to deal personally with all guest relation issues.

EDUCATION

Guildford College – Guildford

1986 - 1988

Qualified as 1st Chef with specialization on preparing of menus and cost analysis.